



Examples:

Roll-Up / Acquisition Strat. + Market Share Gains

Market Cap: \$300M - \$10B

EV/EBITDA (NTM) < 15x

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Roll-Up / Acquisition Strat. + Market Share Gains

Market Cap: \$300M - \$10B

EV/EBITDA (NTM) < 15x

Name	Lear Corporation
Ticker	LEA
Industry	Automotive Parts and Equipment
Mkt Cap	7,615
Net Debt	2,276
Revenue (LTM)	23,467
EBITDA (LTM)	1,657
EV/EBITDA (NTM)	5.3x
P/E (NTM)	9.3x

* financial in millions

▼	LEA	7.6B	-0.91%
	Lear Corporation		
[-]	✦ Increasing Market Share		20d
	1. So we still are benefiting from the Conquest awards ... So some of the market share gains are coming through those programs that were awarded		
	2. And so low voltage market share gains is another key element of the growth plan in E-Systems		
	<i>Source: Transcripts</i>		
[-]	✦ Roll-Up / Acquisition Strategy		20d
	3. It's the smaller tuck-in acquisitions that we're doing a great job of just accelerating across our company		
	4. We'll continue to invest first organically in the business, tuck-in acquisitions, as Ray described, Thagora, InTouch, ASI		
	<i>Source: Transcripts</i>		

Roll-Up / Acquisition Strat. + Market Share Gains

Market Cap: \$300M - \$10B

EV/EBITDA (NTM) < 15x

Name	Reynolds Consumer Products Inc.
Ticker	REYN
Industry	Household Products
Mkt Cap	5,938
Net Debt	1,791
Revenue (LTM)	3,756
EBITDA (LTM)	636
EV/EBITDA (NTM)	11.5x
P/E (NTM)	17.5x

* financial in millions

REYN
Reynolds Consumer Products Inc. Common Stock 5.9B -1.06%

Increasing Market Share 27d

1. And as you'll hear from my colleagues, our innovation effectiveness is really contributing to market share gains in our largest categories while also allowing us to evaluate opportunities in adjacent markets.

Source: Transcripts

Roll-Up / Acquisition Strategy 27d

1. So we can ensure a really financial foundation for sustainable success. This means we're going to continue to reduce debt to strengthen our financial position, making targeted investments to expand our business organically and through opportunities, including targeted acquisitions and emerging technologies, but most importantly, prioritizing shareholder value through dividends.

2. And we would have no plans to make a "transformational " type of an acquisition. If we did an acquisition, it would be close in and it would be a tuck-in.

Source: Transcripts

Roll-Up / Acquisition Strat. + Market Share Gains

Market Cap: \$300M - \$10B

EV/EBITDA (NTM) < 15x

Name	Enovis Corporation
Ticker	ENOV
Industry	Health Care Equipment
Mkt Cap	3,211
Net Debt	500
Revenue (LTM)	1,707
EBITDA (LTM)	210
EV/EBITDA (NTM)	10.0x
P/E (NTM)	22.5x

* financial in millions

▼ **ENOV** 3.1B -2.34%
Enovis Corporation

[-] **Roll-Up / Acquisition Strategy** 1mo

1. At the same time, we got a little bit of space financially for attractive strategic bolt-on acquisitions. Certainly, it's a healthy environment out there for bolt-on acquisitions
2. And we'll focus really only on the most strategic and on ones that have that are more in that kind of bolt-on range in terms of their how they affect our balance sheet picture and how they affect our execution bandwidth

Source: Transcripts

[-] **Increasing Market Share** 2mo

1. So if you think about our weighted average market growth rate, we're mixing to a higher weighted average market growth. And that's going to allow us to continue to drive opportunity not only to ride the wave of the market but then continue to take share as a small share player in that big segment.

Source: Transcripts